

# K - TIMBER COMPANY

## BROCHURE

#1 GLOBALLY TRUSTED TIMBER SUPPLIER FROM AFRICA



## CONTACT

Vietnam

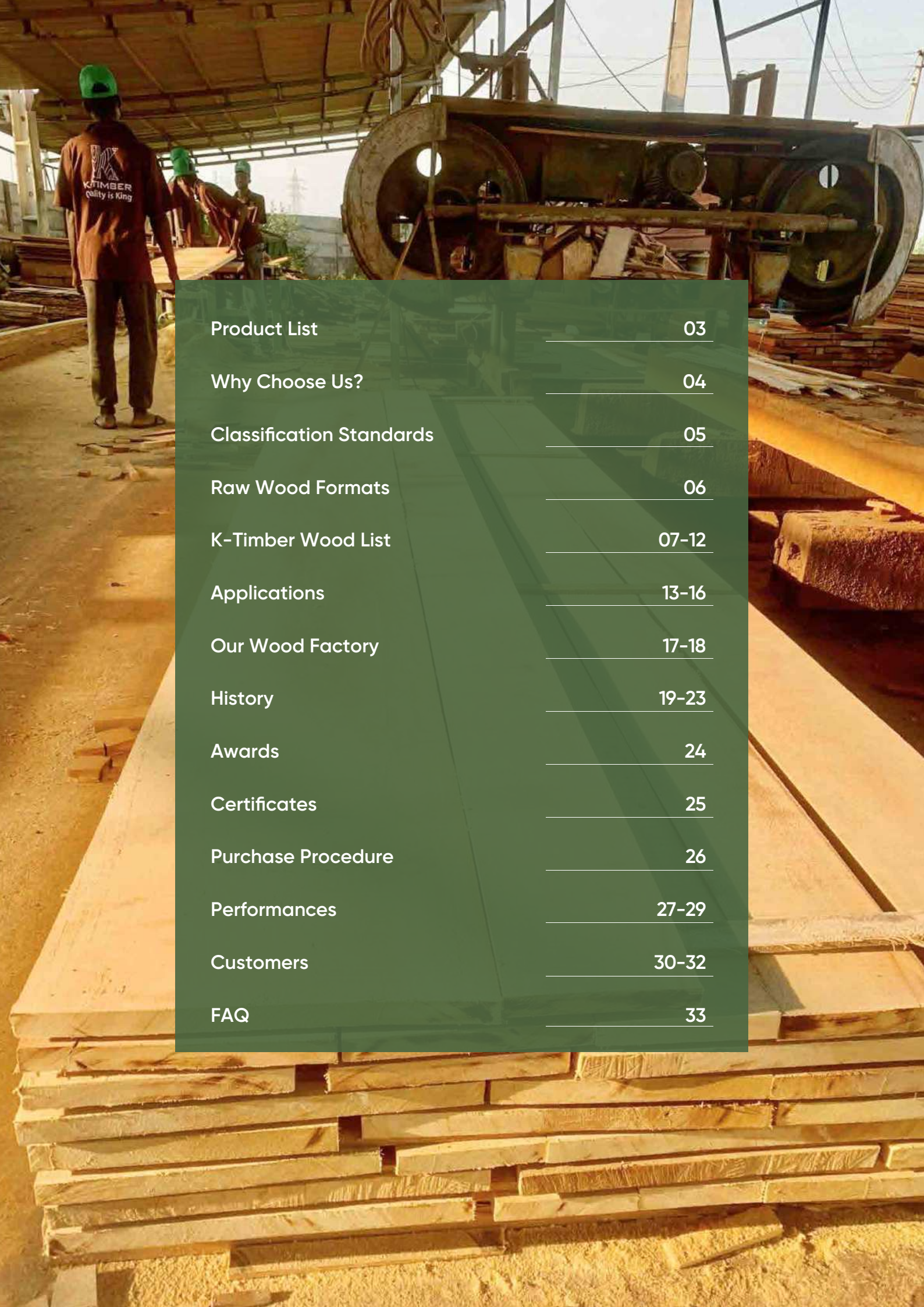
+84 84 444 4693

169 Nguyen Ngoc Vu street, Cau Giay District  
Hanoi, Vietnam

Avenida Pedro Castro Van - Dunem Loy - Bairro  
Morro bento, Municipio: Luanda, Provincia: Luanda, Angola

info@k-timbers.com

k-timbers.com



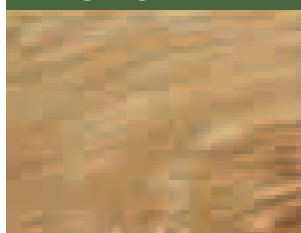
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# PRODUCT LIST

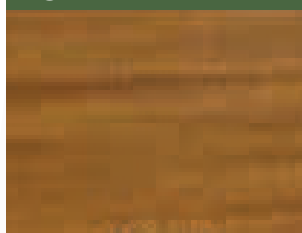
- Angola wood is the top quality in Africa
- Evaluation of good wood percentage >80%
- 20% cheaper than wood of the same type on the market
- Excellent natural properties
- Large supply capacity: 50.000 m3. All year round
- Low MOQ: from 1 container

## Hardwood

IROKO



SAPELE



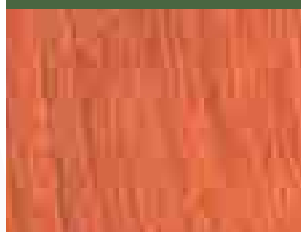
PADOUK



ACAJOU



RED GUM



DOUSSIÉ



PACHYLOBA



SIPO



KOSIPO



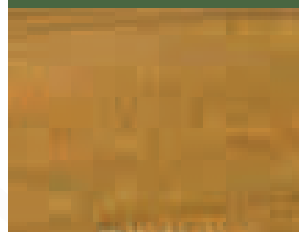
MUSSIVI



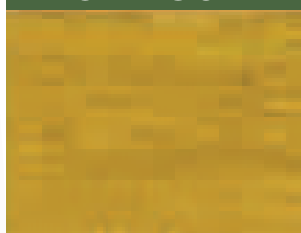
DABÉMA



DIBÉTOU



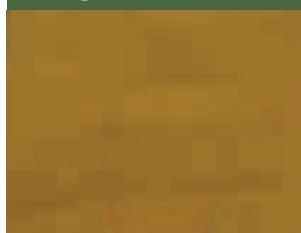
MOVINGUI



MUKULUNGU



IZOMBÉ



BILINGA



# WHY CHOOSE US?

"As global demand for wood continues to grow, K-TIMBER has become a leading supplier of African hardwoods worldwide. Committed to providing FAS standard hardwood lines, with more outstanding hardness and color compared to other continents."

## Cost-Effective Excellence

Save 20% compared to wood of the same type on the market

## Exceptional Durability

No warping or cracking from heat.

## Variety of Applications

Iroko, Sapele, and Sipo hardwoods offer superior durability for many uses.

## Aesthetic Appeal

Angola wood features captivating colors, enhancing product aesthetics.

## Easy Processing

After harvest, drying, and fumigation, these hardwoods become stable and easy to work with.



# THE PRODUCT

# K-TIMBER WOODS

## EUROWOOD WOOD GRADING STANDARDS

NO.	GRADE	CRITERIA
1	FAS SELECT	1- Wood is not rotten
		2- May have cracks but not exceeding 10% of length
		3- May have bark pockets < 10%
		4- Wood may have knots < 10%
		<b>EVALUATION OF GOOD WOOD PERCENTAGE &gt; 80%</b>
2	No. 1 COMMON	1- Wood is not rotten
		2- May have cracks but not exceeding 20% of length
		3- May have bark pockets < 20%
		4- Wood may have knots < 10%
		<b>EVALUATION OF GOOD WOOD PERCENTAGE 65% - 80%</b>



**EVALUATION OF GOOD WOOD PERCENTAGE > 80%**

# RAW WOOD FORMATS



FLOORING



DIMENSIONAL LUMBER



KILN DRIED WOOD



SLABS/DISKS WOOD

# IROKO

Iroko is marketed as a low-cost alternative to genuine TEAK, and is even sold under the name African teak, though that common name is much more commonly applied to afrormosia (*Pericopsis Elata*)—but neither of these woods are botanically related to true teak. Nonetheless, the wood is stable, durable, and has an overall look that somewhat resembles teak.

<b>Scientific Name</b>	<i>Chlorophora excelsa</i> , <i>Chlorophora regia</i>
<b>Family</b>	<i>Moraceae</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is usually a yellow to golden or medium brown, with color tending to darken over time. Pale yellow sapwood is clearly demarcated from the heartwood.
<b>Durability</b>	Very durable, and is resistant to both rot and insect attack
<b>Density</b>	650 - 850 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Pakistan, Egypt



# SAPELE

With suitable weather conditions in Angola, **Sapele** wood trees grow well and in very large numbers. The large size makes Sapele wood popular in Europe and the UAE. We guarantee the cheapest prices on the market.

<b>Scientific Name</b>	<i>Entandrophragma Cylindricum</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is medium to dark-raddish brown with a medium texture, high-luster, pale yellow sapwood
<b>Durability</b>	- Medium - Needs to be painted or stained
<b>Density</b>	700 - 900 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Spain, Sweden



# TAKULA-PADOUK

There is no debate about its hardness and resistance to insects, Padauk wood deserves to be the choice of top interior designers. Beautiful wood grain helps elevate your product.

<b>Scientific Name</b>	<i>Pterocarpus Tinctorius</i> Family: Fabaceae
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is reddish brown. Sapwood is pale yellowish white
<b>Durability</b>	Extremely heavy and dense but very durable, Padauk's Has excellent decay resistance.
<b>Density</b>	550 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Pakistan Russia, Cameroon



# RED GUM

Red Gum in Angola is suitable for local climatic conditions, so it is large in size and has a darker, more beautiful wood color than Eucalyptus Camaldulensis and Red Gum Globulus

<b>Scientific Name</b>	<i>Red Gum Globulus Labill</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is pale cream color and the hearwood is red to reddish-brown
<b>Durability</b>	Durability is rated at moderate level
<b>Density</b>	480 - 550 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Spain, Morocco, Russia





## SIPO-UTILE

The tropical Sipo tree is one of the largest trees in Angola, reaching up to 60 meters in height and 2 meters in diameter! This versatile wood is popular for use in both interior and exterior furniture. Sipo wood is especially popular in the US and Australian markets for its durability and aesthetic qualities.

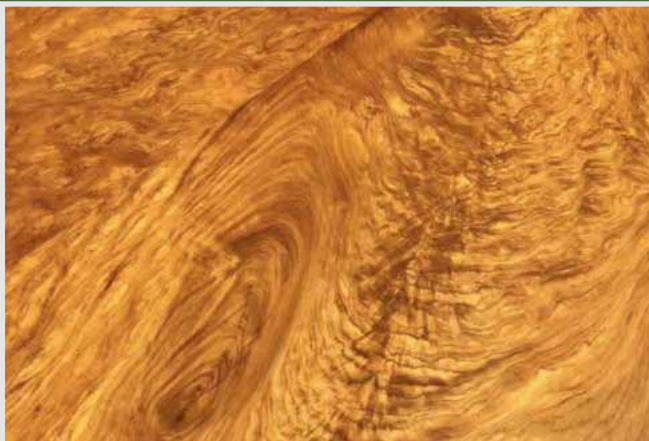
<b>Scientific Name</b>	<b><i>Entandrophragma</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is golden to reddish brown. Fairly well defined sapwood is a contrasting pale brown
<b>Durability</b>	Durable to moderately durable for rot and bug resistance
<b>Density</b>	620-880 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Cameroon, Morocco



## PACHYLOBA

With a captivating grain pattern and warm tones, it is an ideal choice for crafting enduring furniture and interior elements. Known for its durability, Pachyloba wood ensures both visual appeal and long-lasting functionality. Additionally, its sustainable nature and resistance to pests make it an environmentally friendly option.

<b>Scientific Name</b>	<b><i>Azelia Pachyloba</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Ranges from light to dark red-brown
<b>Durability</b>	Durable, requires no treatment with preservatives
<b>Density</b>	660 - 850 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Russia, Sweden, China, Pakistan



# DOUSSIÉ-AFZELIA

Doussié wood from Angola is a rare, hardwood with a deep, rich brown color and beautiful grain pattern. Doussié wood is highly durable and does not require treatment with preservatives, even when used in wet or insect-infested environments.

<b>Scientific Name</b>	<b><i>Azelia Africana (Caesalpinaceae)</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is usually a yellow to golden or medium brown, with color tending to darken over time. Pale yellow sapwood is clearly demarcated from the heartwood.
<b>Durability</b>	Very hard and durable, and it has excellent resistance to attack by termites
<b>Density</b>	650 - 850 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Russia, Sweden, China



# AFRICAN MAHOGANY - ACAJOU

An exquisite wood sourced from the heart of Africa, renowned for its timeless elegance and versatility. Acajou d'Afrique is celebrated for its resistance to decay and stability, making it a reliable choice for various applications.

<b>Scientific Name</b>	<b><i>Khaya Anthotheca</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is pale to purplish brown, distinctly demarcated from the white sapwood
<b>Durability</b>	Very hard and durable, and it has excellent resistance to attack by termites
<b>Density</b>	600 - 770 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Spain, Sweden



## BILINGA

Bilinga wood is a versatile and attractive option for a variety of woodworking projects. Its durability and unique color make it a standout choice for those looking for a high-quality wood that will last for many years.

<b>Scientific Name</b>	<b><i>Nauclea diderrichii</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Ranges from golden yellow to golden brown.
<b>Durability</b>	Very strong and durable wood. It is naturally resistant to fungi, termites, and dry wood borers
<b>Density</b>	750-900 kg/m <sup>3</sup>
<b>Nation Preferred</b>	France, Portugal, Spain, North America



## MUKULUNGU

The wood has a fine texture and often displays an attractive grain pattern, highly valued for its durability and resistance to decay, making it suitable for a variety of applications.

<b>Scientific Name</b>	<b><i>Autranella Congolensis</i></b>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Ranges from reddish-brown heartwood to darker brown streaks
<b>Durability</b>	Exceptional durability. It's highly resistant to fungi, termites, and even dry wood borers
<b>Density</b>	890-950 kg/m <sup>3</sup>
<b>Nation Preferred</b>	United States, Cameroon, Spain, Turkey, Thailand, Vietnam



## DABEMA

The wood has a fine texture and often displays an attractive grain pattern, highly valued for its durability and resistance to decay, making it suitable for a variety of applications.

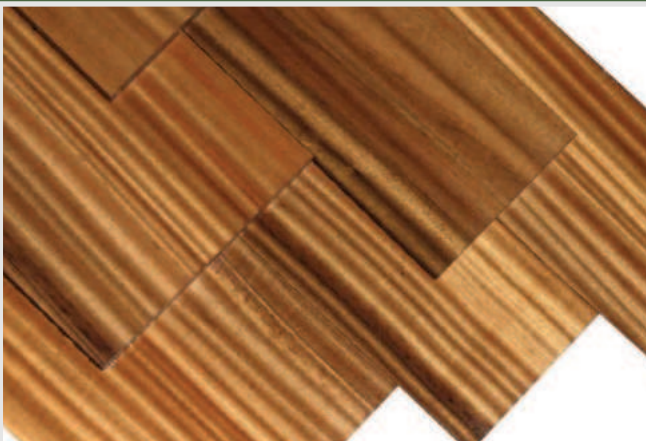
<b>Scientific Name</b>	<i>Piptadeniastrum Africanum</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Ranges from light brown to dark brown
<b>Durability</b>	Highly regarded for its impressive density and durability
<b>Density</b>	689 - 695 kg/m <sup>3</sup>
<b>Nation Preferred</b>	France, Germany, China, Portugal



## DIBETOU

Dibetou is a hardwood often used as a cost-effective alternative to genuine walnut, despite not being botanically related. It is stable, durable, and has an attractive appearance resembling true walnut, making it popular for furniture and veneers.

<b>Scientific Name</b>	<i>Lovoa trichilioides</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Yellow brown or grey brown with black streaks or veins taking a golden glint
<b>Durability</b>	Durability is rated at moderate level
<b>Density</b>	700 - 900 kg/m <sup>3</sup>
<b>Nation Preferred</b>	USA, Australia, Asia, Europe, Spain, Sweden



# KOSIPO

Kosipo is marketed as a low-cost alternative to genuine Mahogany, and is even sold under the name African Mahogany. It is commonly employed in the manufacture of furniture, cabinetry, and interior joinery.

<b>Scientific Name</b>	<i>Entandrophragma candollei</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Heartwood is a golden to dark reddish brown. Color tends to darken with age.
<b>Durability</b>	Moderately durable to durable to fungi and is durable to dry wood borers
<b>Density</b>	680-745 kg/m <sup>3</sup>
<b>Nation Preferred</b>	United Kingdom, Germany, United States, Ghana, China



# MUSSIVI

Mussivi wood is prized for its unique characteristics, beautiful reddish-brown color, and smooth, interlocking grain pattern. These qualities make it a valuable material for furniture, flooring, and other high-end applications.

<b>Scientific Name</b>	<i>Guibourtia Coleosperma</i>
<b>Origin</b>	Angola
<b>Availability</b>	Lumber/ Slab/ Disk/ Flooring
<b>Colour</b>	Ranges from light brown to golden brown, chocolate, brick red or purplish brown
<b>Durability</b>	Mussivi wood is hard, tough, and strong, and is rarely damaged by termites due to its high oil content
<b>Density</b>	700-900 kg/m <sup>3</sup>
<b>Nation Preferred</b>	South Africa, Ghana, China, Thailand, Vietnam, Indonesia, Korea



# FURNITURE MADE FROM ANGOLA WOOD

## INDOOR FURNITURE

### STYLE

Renowned for distinctive grain patterns, Angola hardwood provides a visually appealing and unique look. Its warm, earthy tones add elegance to interiors, creating a timeless and inviting atmosphere. Customizable to highlight the wood's individual beauty.

### DURABILITY

Inherently durable, Angola hardwood resists rot, decay, and insect damage. Dense composition provides robustness for furniture, flooring, and construction projects. Sustainable and reliable choice for long-lasting quality.

### COMPATIBLE WITH HIGH QUALITY:

Angola hardwood signifies premium quality, featuring a fine texture and smooth finish. Natural luster enhances aesthetics, creating a luxurious and timeless appeal. Stability and resistance to warping contribute to long-lasting quality.



# OUTDOOR FURNITURE



# CONSTRUCTION MATERIAL







**K-Timber (HATC)** wood lines are used for natural wood floors and construction projects of many reputable brands.



# OUR WOOD FACTORY

**Annual output: 50,000 CBM/ year**

**Machine: Standing CD machine, Swing Blade Sawmill**

**Worker: More than 100 workers at the Angola factory.**

**The factory is 7.000 square meter in Luanda, Angola.**



K-Timber focuses on wood output standards.  
We check moisture, size, and stability before loading.

# SAWMILL

Sawmills in 3 provinces: Bengo Angola – Uige – Luanda Norte



# History

Founded in 1996: Established thanks to Vietnamese forest and agricultural experts who went to Angola to help the government.



Top 10 supplier of raw wood for wood manufacturing enterprises in Vietnam.

Exported the first shipments to the US

2000

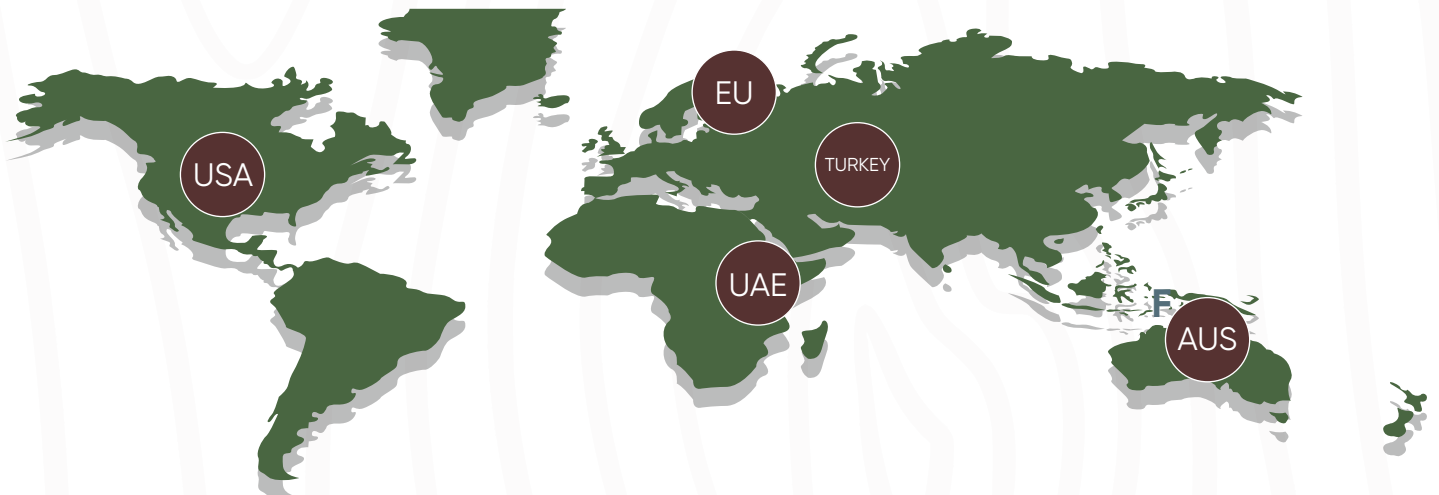
2005

2016

2020

Honored by Vietnam Wood Association

Exported wood to the entire global market.



# FOREST AREA & IMPROVEMENT OF ANGOLAN LIFE



(HATC) plants ten thousand trees every year and instructs the Angolan people to cultivate crops.



K-Timber joins the Vietnamese community in Luanda-Sul to support and supply goods to impoverished children.



# K-TIMBER (HATC WOOD AFRICAN)

works closely with the Angolan government



K-Timber (HATC) participated in economic meetings with the forestry minister of Angola

# K-TIMBER STAFF MEETING





K-Timber Staff in Vietnam discussed about future marketing strategies

# About Us

**K-Timber** was established in 1996 and has branches in Angola and Vietnam. Starting with logging wood transferred to Vietnam, we have expanded to export to European, American, and Middle Eastern markets.

Our advantage lies in good prices and quality due to our long-standing experience, large output, and the wonderful nature of Angola. With more than 20 years of experience in the Angolan wood export industry and the capacity to supply large volumes, we are confident in providing high-quality African hardwood products at the most competitive prices on the market. We have a good relationship with the Angolan government, which allows us to carry out the necessary procedures quickly and accurately. Additionally, we contribute to providing jobs and livelihoods to thousands of African farming families through our responsible forestry and logging practices.

## Contact Us:

-  <https://k-timbers.com>
-  +84 84 444 4693 - (+244) 938856888
-  [info@k-timbers.com](mailto:info@k-timbers.com)
-  • Avenida Pedro Castro Lan - Dunem Loy - Bairro Morro Bento, Municipio: Luanda, Provincia: Luanda
- 169 Nguyen Ngoc Vu Street, Cau Giay District, Hanoi, Vietnam.



Mr Do Sy Hung, CEO of HATC ( K- Timber) chaired the Angola business cooperation conference 2023.



# AWARDS



Award for Top 10 Most Trusted Brand in ASEAN



The greatest reward of K-TIMBER (HATC Wood African) is to bring ecological planning to the people of Africa.  
We work on reforestation, food production and child sponsorship.

# CERTIFICATES



CITES (Convention on International Trade in Endangered Species)  
 CISM (Certified Environmental Systems Manager)  
 CoC (Certificate of Conformity)

# STANDARD PURCHASE PROCEDURES

No	Who	Work	Days(Max)
1	Both	Product Enquiry	2
2	Both	Details Negotiation	4
3	Buyer	Confirm PI	2
4	Buyer	Payment	3
5	Seller	Mass Production	12
6	Seller	Load Container	14
7	Seller	Delivery	(*)
8	Seller	After sales service	
9	Buyer	Repeat order	

Delivery time can be adjusted according to mutual agreement



# PAST PERFORMANCE

**AGÊNCIA REGULADORA DE CERTIFICAÇÃO DE CARGA E LOGÍSTICA DE ANGOLA (ANICLA)**

**CERTIFICADO DE EMBARQUE Nº ANICLA 2019/01 01**

**EXPORTADOR (Nome do exportador):** BATEL COMERCIAL INDUSTRIA E SERVIÇOS, LDA - NIG. 54740495

**DESTINO (Nome do importador):** DENMARK

**EXPORTADOR (Nome do exportador):** BATEL COMERCIAL INDUSTRIA E SERVIÇOS, LDA - NIG. 54740495

**DESTINO (Nome do importador):** DENMARK

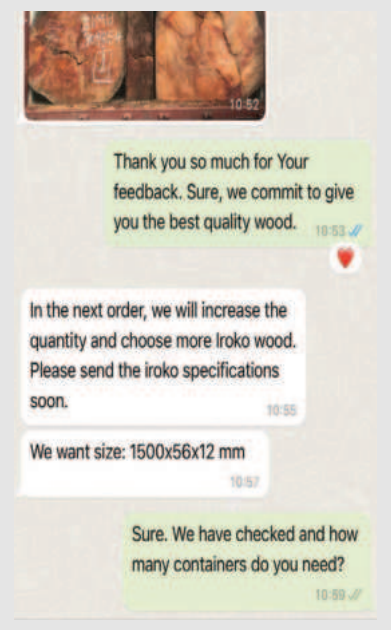
**LOCAL DE EMBARQUE:** LISABOIA

**LOCAL DE DESTINO:** LISABOIA

**TIPO DE CARGA:** MADEIRA

**QUANTIDADE:** 4000000000000

**AGÊNCIA REGULADORA DE CERTIFICAÇÃO DE CARGA E LOGÍSTICA DE ANGOLA**



**DECLARAÇÃO DE EXPORTAÇÃO DE MADEIRA**

**MINISTÉRIO DAS FINANÇAS**

**INSTITUTO NACIONAL DE REGISTO E CONSERVAÇÃO**

**DECLARAÇÃO DE EXPORTAÇÃO DE MADEIRA**

**DECLARAÇÃO DE EXPORTAÇÃO DE MADEIRA**

**REPÚBLICA DE ANGOLA**

**MINISTÉRIO DA AGRICULTURA E FLORESTAS**

**INSTITUTO NACIONAL DE REGISTO E CONSERVAÇÃO**

**CERTIFICADO DE ORIGEM**

**CERTIFICADO DE ORIGEM**

**MAERSK**

**ARRIVAL NOTICE**

**ARRIVAL NOTICE**

K-Timber 's Customer from Denmark imported 40m3. Product: Doussié They continue to order Iroko wood for next order.

# PAST PERFORMANCE

**MAERSK**

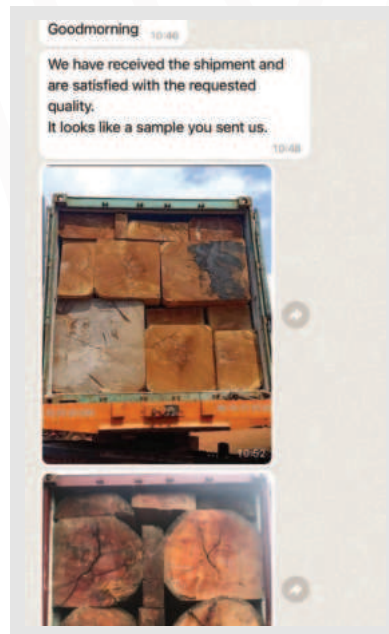
Factura de Exportação: **558523368**

Exportador: **MAERSK COMERCIO INDUSTRIA E SERVICOS**  
 AVENIDA PEDRO DE CASTRO VASCONCELOS 107 37  
 RIO DE JANEIRO RJ 22251-900

Importador: **MAERSK COMERCIO INDUSTRIA E SERVICOS**  
 AVENIDA PEDRO DE CASTRO VASCONCELOS 107 37  
 RIO DE JANEIRO RJ 22251-900

Valor Declarado: **1.000.000,00**

Destino: **USA**



**REPÚBLICA DE ANGOLA**

**MINISTÉRIO DA AGRICULTURA E PESCAÇA**

**INSTITUTO NACIONAL DE DESENVOLVIMENTO FLORESTAL**

**CERTIFICADO FITOSANITÁRIO**

DECLARAÇÃO DE QUE AS MADEIRAS SÃO DE ESPÉCIE DE FLORESTA DE PROVENIÊNCIA LEGÍTIMA...

ANGOLA, 04 DE ABRIL DE 2023

**AGÊNCIA REGULADORA DE CERTIFICAÇÃO DE CARGA E LOGÍSTICA DE ANGOLA (ARCLLA)**

CERTIFICADO DE EMBARQUE Nº: **ANGOR 00000000000000000000**

EXPORTADOR: **MAERSK COMERCIO INDUSTRIA E SERVICOS**

DESTINO: **USA**

CONTAINER Nº: **1X 20DCCN 123456789**

**REPÚBLICA DE ANGOLA**

**MINISTÉRIO DA AGRICULTURA E PESCAÇA**

**INSTITUTO NACIONAL DE DESENVOLVIMENTO FLORESTAL**

**CERTIFICADO FITOSANITÁRIO**

DECLARAÇÃO DE QUE AS MADEIRAS SÃO DE ESPÉCIE DE FLORESTA DE PROVENIÊNCIA LEGÍTIMA...

ANGOLA, 04 DE ABRIL DE 2023

K-Timber 's Customer from USA  
 Quantity 4 conts  
 Product: Sipo, Mussivi, Sapele

# PAST PERFORMANCE

K-TIMBER has successfully completed many timber export orders to over 30 countries around the world, such as the Middle East, Europe, and the United States.



**Mr. John Deere**

"We are very satisfied with the quality of K-TIMBER's Pachyloba. We used K-TIMBER's Pachyloba wood to make kitchen products and were very satisfied with the results"



**Mr. Bean**

"K-TIMBER has been a reliable partner of ours for many years. Their wood always meets high-quality standards and meets all our requirements"



**Mr. Duane**

"We have worked with many different African timber suppliers, but K-TIMBER is the supplier we are most satisfied with. We have received positive feedback from our customers about the quality of K-TIMBER's wood"



## HATCH COMERCIO - ...

**BILL OF LADING No: MS/DGA6025905**  
NON-NEGOTIABLE COPY

MEDITERRANEAN SHIPPING COMPANY S.A.

Particulars	Weight	Measurement
150 - VILKORRE	23860-000	28-1100
200 - VILKORRE	23861-000	28-1100
200 - VILKORRE	23862-000	27-1000

**DRAFT**



### SALES AGREEMENT

Contract No: HATC-AL-09/ACF/23 Date: July 15th, 2023

The Seller: HATC COMERCIO INDUSTRIA E SERVIÇOS (SU) LDA  
Add: Avenida Pedro De Castro Van Dusen  
Lul Cape 37 Mata Bento/Luanda/Angola  
Email: hata.groombu@hata.com2017@gmail.com  
Tel:00244 938556888

The Buy Address: [Redacted]  
DIMH PROVINCE VIENTIANE  
Represented by: [Redacted]  
Telephone n: [Redacted]  
Taxe code: [Redacted]  
Email: [Redacted]

The buyer and seller mutually agree on the transaction under the following terms and conditions:

**DESCRIPTION OF GOODS: NKOKONGO (African pachyloba)**

No	Description	Quantity m3	Unit Price USD/m3	Amount USD
1	Madeira em NKOKONGO (African pachyloba)	79.985		
<b>Total (CIF)</b>		<b>79.985</b>		

In words: **79.985** one hundred ninety-eight US Dollar and twenty...

Price term: **CIF LUANDA Port, in accordance with Incoterm 2010.**

- a) Quantity: 3 x 20 FT FCL
- b) Quality:
  - The goods are checked and accepted in container (Import packing list)
  - All kind of logs must not be infested, rotten or araged, round
- 1. SHIPMENT
  - Delivery: within 150 days since signing contract
  - Port of loading: Luanda/Angola
  - Port of discharge: Hai Phong Port/ Vietnam
  - Transshipment: Allowed
- TERM OF PAYMENT:
  - CIF price at ANGOLA port
  - The Buyer will transfer 100% by TT the total contract value before the goods arrive at the Hai Phong port.



# CUSTOMERS FROM VIETNAM

**PERMIT CERTIFICATE No. 364**  
 1. EXPORT  
 2. 2023/08/15/2024

3. Species: **NKOONGO (Afzelia pachyloba)**

4. Species identification: **235052-4**

5. Origin: **ANGOLA**

6. Issued on: **15/08/2023**

7. Validity: **15/08/2023**

8. Issued at: **LUANDA**

9. Issued by: **MINISTÉRIO DO AMBIENTE E Conservação**

10. Description of species: **Madeira em torção**

11. Quantity (including tare): **79,99 m<sup>3</sup>**

12. Total exported/Quota: **79,99 m<sup>3</sup>**

13. No. of the operation: **18-06-2023**

14. Species of origin: **Angola**

15. Country of origin: **Angola**

16. Date of signature: **15/08/2023**

17. No. of the operation: **18-06-2023**

18. Date of signature: **15/08/2023**

19. Date of signature: **15/08/2023**

20. Date of signature: **15/08/2023**

21. Date of signature: **15/08/2023**

22. Date of signature: **15/08/2023**

23. Date of signature: **15/08/2023**

24. Date of signature: **15/08/2023**

25. Date of signature: **15/08/2023**

26. Date of signature: **15/08/2023**

27. Date of signature: **15/08/2023**

28. Date of signature: **15/08/2023**

29. Date of signature: **15/08/2023**

30. Date of signature: **15/08/2023**

**Certificado de Origem (Certificate of Origin)**

1. Nome do exportador: **AFELIA PACHYLOBA**

2. Nome do importador: **AFELIA PACHYLOBA**

3. Nome do produto: **Madeira em torção**

4. Quantidade: **79,99 m<sup>3</sup>**

5. País de origem: **ANGOLA**

6. País de destino: **VIETNAM**

7. Data de emissão: **15/08/2023**

8. Assinatura: **[Signature]**

9. Carimbo: **[Stamp]**

**HATC.COMERCIO**  
 Indústria e Serviços S.A.  
 NIPC: 507824938

**SALES AGREEMENT**

Contract No.: **HATC-AL-09A/CI/23** Date: **July 15th, 2023**

The Seller: **HATC COMERCIO INDÚSTRIA E SERVIÇOS (SU). LDA**  
 Add: **Avenida Pedro De Castro Van Dunem**  
 Lote Cape 37 Moro Bento/Luanda/Angola  
 Email: **hate.agroindustria.tec2017@gmail.com**  
 Tel: **00244 938856888**

The Buyer: **VIETNAM**  
 Address: **VIETNAM**  
 Represented by: **VIETNAM**  
 Telephone: **VIETNAM**  
 Tax code: **VIETNAM**  
 Email: **VIETNAM**

The buyer and seller mutually agreed on the transaction under the following terms and conditions:

**DESCRIPTION OF GOODS: NKOKONGO (Afzelia pachyloba)**

No	Description	Quantity m3 (m3)	Unit Price USD/m3	Amount USD
1	Madeira em NKOKONGO (Afzelia pachyloba)	79.995		
Total (CIF)		79.995		

In words: **one hundred ninety-eight US Dollar and twenty... cents.**

Price term: **CIF LUANDA Port, in accordance with Incoterm 2010.**

a) Quantity: **3 x 20 ft. FCL**  
 b) Quality: **The goods are checked an accepted in container (Import packing list)**  
 - All kind of logs must not be infested, rotten or singed, round

**1. SHIPMENT**  
 Delivery: **within 150 days since signing contract**  
 Port of loading: **Luanda/Angola**  
 Port of discharge: **HaiPhong Port/Vietnam**  
 Transshipment: **Allowed**

**TERM OF PAYMENT:**  
 CIF price at **ANGOLA** port  
 The Buyer will transfer **100%** by TT the total contract value before the goods arrive at the HaiPhong port.

**REPÚBLICA DE ANGOLA**  
 MINISTÉRIO DA AGRICULTURA E FLORESTAS  
 INSTITUTO DE DESENVOLVIMENTO FLORESTAL  
 Departamento Florestal

**CERTIFICADO FITOSSANITÁRIO (Phytosanitary Certificate)**

Nº **271/PROC. 2243/2023**

CERTIFICADO QUE AS PLANTAS PARTE DE PLANTAS OU PRODUTOS VEGETAIS QUE CONSTITUAM A REMESSA ABANCO DO REGIME DE EXPORTAÇÃO DE PRODUTOS DE ORIGEM ANGOLA, PARA O DESTINO DE VIETNAM, SÃO EXENTES DE PRAGMATAES DANOZAS, DE ACORDO COM O PROCEDIMENTO DESCRITO NO REGULAMENTO DE CONTROLO DE PLANTAS E PRODUTOS VEGETAIS, EM VIGOR EM ANGOLA, E CONSIDERADOS PRATICAMENTE LIVRES DE PRAGMATAES DANOZAS DE ACORDO COM O PROCEDIMENTO DESCRITO NO REGULAMENTO DE CONTROLO DE PLANTAS E PRODUTOS VEGETAIS, EM VIGOR EM ANGOLA.

**PAIS DE ORIGEM: VIETNAM**

**DECLARAÇÃO DE SAÚDE FITOSSANITÁRIA DE ACORDO COM O REGULAMENTO DE CONTROLO DE PLANTAS E PRODUTOS VEGETAIS, EM VIGOR EM ANGOLA.**

**REGIME DE EXPORTAÇÃO: MADERA SERRADA, EM LAMAS.**

**Nome do produto: MADERA SERRADA, EM LAMAS.**

**ORIGEM (LUANDA) EXEMPLO DE PAIS DE ORIGEM: LUANDA, ANGOLA.**

**QUANTIDADE: MADERA SERRADA, EM LAMAS, 79,99 M<sup>3</sup> COM 79,99 CONEJAS.**

**Nome e endereço do exportador: HATC COMERCIO LDA, RUA AVENIDA PEDRO DE CASTRO VAN DUNEM LOTE CAPE 37 MORO BENTO, LUANDA, LUL. 53856888, email: hate.agroindustria.tec2017@gmail.com.**

**Nome e endereço do importador: ANH LAM IMPORT AND EXPORT COMPANY LIMITED, DONG TINH VILLAGE, HOANG NAM COMMUNE, NGHIA HUNG DISTRICT, NAM DINH, VIETNAM. TEL: 008493644592. LAN CAI, HOI HAI, QUANG GIANG PROVINCE, VIETNAM.**

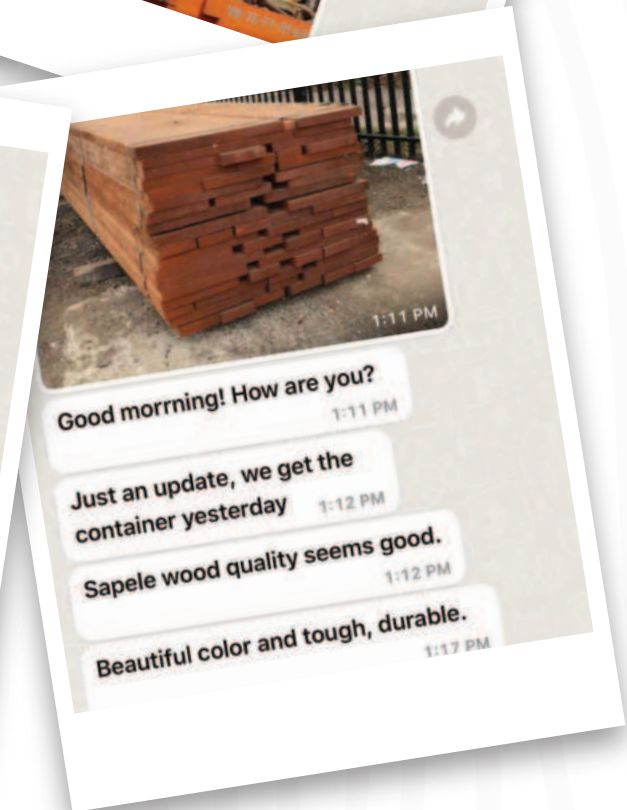
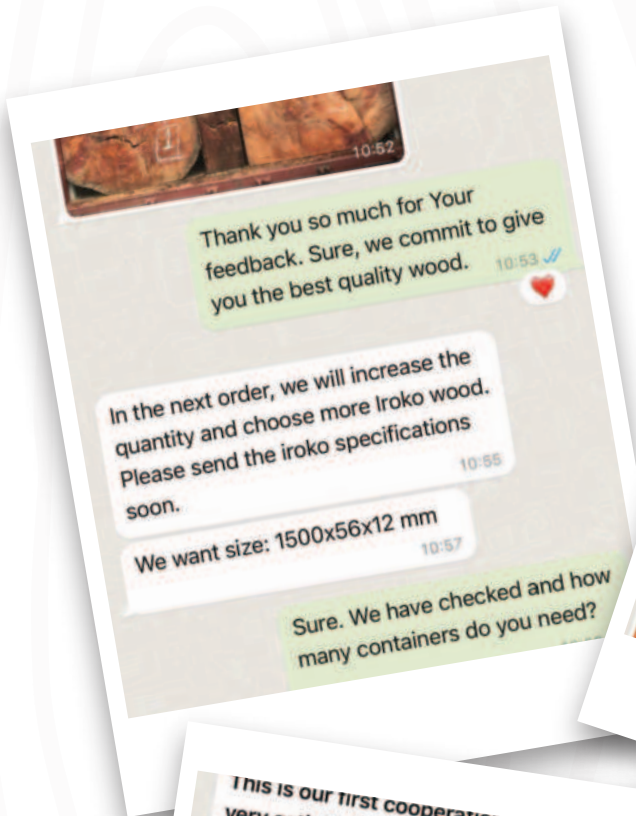
**Porto de entrada: HAIPHONG, VIETNAM.**

**Data de emissão: 15/08/2023.**

**LUANDA AOS 15 DE AGOSTO DE 2023**

87 20 00  
 N.º NACIONAL  
 O DIRETOR GERAL  
 ASSINATURA E SELLO  
 (M) [Signature]  
 (S) [Stamp]  
 I. NG FLORESTAL

# CUSTOMERS FROM OTHER COUNTRIES





# CUSTOMER FEEDBACK



## SENIOR LEADERSHIP TEAM

**MR. ROSSI**



CHIEF EXECUTIVE OFFICER

**MR. TIM PHAM**  
BUSINESS MANAGER



**MR. LOUIS NGUYEN**  
AREA MANAGER



**MS. MOH**  
OPERATIONAL MANAGEMENT



**MR. MIKE**  
MARKET STRATEGIST



# FAQ

IN MANY YEARS OF BUSINESS, K-TIMBER HAS RECEIVED MANY QUESTIONS FROM CUSTOMERS ABOUT PRICE AND QUALITY



How can customers trust the quality of K-TIMBER products?

**THE ANSWER LIES IN THE QUALITY OF THE WOOD**

K-TIMBER always asserts that: "The percentage of wood waste and heartwood of K-TIMBER is non-existent. We guarantee that the wood meets FAS quality standards with a good wood ratio more than 80%."



# K-TIMBER

## CONTACT US

With more than 20 years of experience and the ability to optimize costs, our company brings you the best prices and top quality.

Do you need a reliable partner? Please contact us by email and let us know your intentions. One of our representatives will contact you afterwards.



SCAN FOR WEBSITE

Company Name: K-Timber (HATC WoodAfrican)

VAT Number: 0108888077

Location: Angola

Contact person: +84 84 444 4693 (Whatsapp)

Email: [info@k-timbers.com](mailto:info@k-timbers.com)

Tel: +84 84 444 4693

Website: [k-timbers.com](http://k-timbers.com)

# K-TIMBER (HATC WOODAFRICAN)

## THANK YOU

*Wood African*  
Quality is king!

